



President Warren Phillips 0417 479 511 president@demaj.com.au Secretary Dallas Palm 0412 299 813 secretary@demaj.com.au

Present:Stephen Watson, Bob Cole, Warren Phillips, Michael Schwarcz, Peter Eagle, Dallas
Palm, Max Walters, Kevin Tuckerman, Geoff McIntosh

Apologies: Don Couch, David Wilson

1. Correspondence Inward

- 1.1 Zone 10, 21/1/14 re business papers for AGM
- 1.2 David Roles, 21/1/14, re no longer requiring locker
- 1.3 RNSWBA, 21/1/14 re NSW Sports Federation January Newsletter 2014 Vol. 1
- 1.4 Ross O'Brien, 22/1/14 re Status of membership (replied 22/1/14)
- 1.5 RNSWBA, 29/1/14, re ClubsNSW 2014 Clubs & Community Stories

2. Correspondence Outward

- 2.1 Steve Brady, 6/1/14. Re replacement of shades (replied)
- 2.2 WPHSC, 7/1/14, re request for membership listing (replied 9/1/14)
- 2.3 WPHSC, 8/1/14 re Clarification of David Makin membership
- 2.4 WPHSC, 16/1/14, re request for membership listing (replied 21/1/14)
- 2.5 Don Carpenter, 21/1/14 re confirming membership renewal (replied not)
- 3. Business and action from previous meetings/Outstanding Issues
- 3.1 Cards Warren has spoken to Richard Hickey and clarified sponsorship. Keith Robinson has agreement from Richard & Bill Austin for \$350 each (inc GST).

For 5,000 cards, single colour, 300gsm, delivered flat, scored, ~\$600 cost. Stephen Watson to request club to raise invoice. SW

Bob Cole to arrange for 1000 x Tri-fold cards for tournaments and 2000 Pennant cards at \$0 cost to club. BC

4. Reports

4.1 President

New Boundaries – I have submitted our paper to RNSWBA on time.

TAT – The first event for the year is Pennant Hills on Monday 10th March 2014. It is important to remember that we need to field three teams for each event.

Greens – Progress on this will be covered in a separate report.

Income – Koala Sponsorship and Green Signage will be covered in separate reports.

2014 Championships – The first event (Minor Singles) commences on Saturday 1st February 2014 in the morning. It was very pleasing to see 24 entrants in this event. The Ken Wighton Singles closes on Wednesday 29th January 2014 with not as many entrants as we had hoped for.

Zone and State games – It was pleasing to see four teams enter the Triples this year. The Singles closes Saturday 1st February 2014.

Australia Day Social Game – This event was very well supported and thanks must be given to the team of Rosemary Roles, Denise Hopkins, David Roles, Bob Cole and Michael Schwartz for great organisation on the day, well done.

Warren Phillips

David Wilson

Max Walters

4.2 Senior Vice President

No report.

4.3 Vice President

No report.

4.4 Secretary

Registrations – at 30/1/14 we have 112 confirmed members, made up as follows:

Year (\$480)	24
Quarter (\$120)	36
Game (\$10/game)	52

Registrations with RNSWBA will be completed within the next week.

I can now proceed with planning & production of the Member's Directory.

Locker renewals are virtually completed, with only 1 outstanding at this time. There have been 4 lockers surrendered of which 2 have already been allocated and paid for. All remaining requests for a locker will be met. I expect to have this finalised within the next week.

Directory – can now be organised through Sports Club office. Include names of life members and patrons and bowls phone numbers. DP

Dallas Palm

4.5 Treasurer

Figures look strong for December due to both the new fee structure payments and the score board sponsorship income showing. See the P&L Report attached for more detail. The way the club is splitting the fees is done by allocating the \$80 Royal/Zone component to Sports Fees and the rest of the Quarterly and Yearly to Green Fees. After the helpful suggestions from some of the committee last meeting I have produced a 'how to do the banking' process, which is pinned up in the Sports Room and made some adjustments to the Banking slip. After speaking to a few of the bowlers that do the banking they have had no issues with the banking process. There may be one or two bar staff that may not yet know how to produce the \$10 Green Fee receipt but most have now been shown.

Report from WPHSC needs amendments to structure to present correct picture. SW Until this is done, monthly report will be inaccurate. It is important that the Board understands the apparent discrepancy.

Stephen Watson

Michael Schwarcz

4.6 Bowls Coordinator & Match Committee

No report

4.7 Selectors

Wednesday: Numbers have reduced due to Holidays and hot weather.

Friday: Green has been full every week since the introduction of the 'Single' entries. Comments from a number of bowlers indicate they are appreciating the opportunity to play with some of the more experienced bowlers they would not normally get to play with.

Green has been filled each week since start of new rules.

Saturday: We have endeavoured to select those players who have nominated for Pennants, to play in Fours games. Hopefully now that school has resumed, these numbers will increase and we can commence selecting complete teams based on Grades and positions.

Kevin Tuckerman

4.8 Competition Selection Panel

- 1) Most of the potential Pennant players have started on their 48-bowl test.
- 2) The Panel is preparing exercises to help the bowlers train for their possible position in a team.
- 3) The following external trial matches have been arranged :
 - a. February 22, versus Asquith all three grades
 - b. March 1, versus Castle Hill grade 6 only
- 4) The Panel recommends that three teams be entered in the 2014 Pennant season. It further recommends that WPH applies for teams in grades 4, 5, and 6. This recommendation to change the present grade 3 to grade 4 is based on:
 - a. The loss of grade 3 players after last season
 - b. Easier to rotate players between grades as needed.
 - c. 2 top grade players will be away for 7 weeks at the same time during the season.
 - d. To fill the vacancies in the top grade would mean the promotion of four grade 5 players. This would not be in the best interests of the side or the promoted players. There is an enormous difference between grade 3 and grade 5.
 - e. Better continuity

Discussed – agreed to move grade 3 to grade 4

32 players have done bowls test. This is better than previous years of attempting to get training going.

Trial 22/2 will be less 12 players in state triples

Recommendation for 2014 Pennants

Presented by MS on behalf of Competition Panel. [See attachment 2]

Discussed – Geoff McIntosh observed 48 indicated available and feels we could field 3 sides. Michael Schwarcz clarified that we have 42 including 'reserves' and don't have visibility of when people would be available.

Agreed to hold over decision until non-committed bowlers position had been confirmed. Final club nomination due to Zone 10 by Friday 7th, but can be as late as Monday pm.

Agreed that MS/KT would provide names of bowlers to committee members to call and confirm availability. MS/KT

If decision is reached drop a side, then we must run a good social competition.

Geoff Mcintosh suggested run ads for "Pennant Players Wanted". Warren agreed to request club to include in regular advertising

WP Soughton

4.9 Schools Committee

No report.

4.10 Zone 10

The next meeting is on the 12th Feb 2014 and is the annual general meeting. Not all the committee position have been filled but again W.P.H. is well supported with 5 members up for election.

Bob Cole

Warren Phillips

4.11 Greens

Work on the top green is proceeding to plan. Over the last few days, the plinths have been relayed and some plugging has taken place. The plugs have been taken from the ditches as there is plenty of grass available for what is required. Two further rub ins have occurred with the most recent taking place on Wednesday 29 January. A further rub in may be necessary but if required it will only be a light application. The ditches will be prepared in the near future. At this time the plan is to have the green back in play by the end of February early March. Ross and Steve are monitoring the progress of the green on a regular basis.

The recent rain, although we need more has helped to re-invigorate the bottom green. Brown patches were appearing but this was not caused by the lack of water. Due to the hot days parts of the green ceased growing and it became a matter of waiting for the conditions to change. WPH was not the only club experiencing the problem. It is well known that the green is not running as fast as some would like it to be and also the bowls are jumping at times. The reasons for this have been explained to the bowlers on a number of occasions; however it seems some like to highlight the fact on a regular basis. This will be addressed in due course. If the bottom green is cut close to the surface now and is rolled heavily, expect to see a green in very poor condition at the end of winter. It is accepted there is frustration at the moment but this green is going to be in play longer than normally required. In essence, the green keepers have done an excellent job considering the work required on the top green.

The ditch witch has been used on the bank of the Western side of the top green. Hopefully, this will have broken up some the roots of the gum trees so growth on that side of the green is not hampered. Actually, growth on that side of the green has been good even without the use of the ditch witch. A lot of roots were removed when the surface of the old green was removed.

The shades on the Northern side of the bottom green are to be replaced. The Board has agreed for this to occur. I would like to thank the Board for their support on the matter. It is very much appreciated. A few weeks will elapse before they are replaced. The shades can still be used but bowlers need to be careful when using them and making sure they are rolled back after use.

Peter Eagle

4.12 Coaches No report.

4.13 Umpires

No report

Michael Schwarcz

Don Couch

4.14 Welfare

Alex Stewart. We received sad news this week regarding Alex. He has been diagnosed with brain cancer. The doctors have found a series of small tumours but they seem to think it's a secondary cancer so they will be conducting further tests this week to find where the primary cancer is.

Bob Cole. Bob will now be going into hospital at the end of February to have his ankle operation after doctors rejected the replacement parts because the seal had been broken and therefore not sterile. He will be out of action for about six months.

Micheal Schwarcz. Micheal's been in and out of hospital for months now having tests for various things. Micheal is not a well man but yet he still manages to enjoy his bowls and show us all how inspirational he can be.

Ian Corke. Ian is home from hospital after having a valve replaced in the heart. It won't be long and he will be back at bowls.

Merv Cannon. His wife Joan is improving everyday after her very nasty accident. Merv is back playing bowls and relieved it's all over.

Ken Anderson. Ken one of our past members is in Hornsby Hospital suffering from blood on the lungs. He is not a well man. He will be moved to a convalescent home next week.

David Roles

4.15 Mixed Bowls

The Australia day long weekend game was well supported having 34 bowlers 14 ladies and 20 men. A good time was had by all and a small return of \$111.00 went to the men's and ladies committee each. Our next mixed day is the Queen's Birthday long weekend in June.

Bob Cole

4.16 Communications

The side bar menu has been replaced with a fully loaded top multi-level menu in the blog. This menu has all options that were available on the side menu.

Work on the whole of sport website (<u>www.wph.bowls.com.au</u>) is awaiting release of functionality. Once the functionality is available, the focus will be to move all current modules and information into this format. This is likely to be late this year.

Dallas Palm

4.17 Sponsorship

Our income in this area falls into a number of categories as follows:

• Shirt Sponsorship – This remains at \$8.00 per shirt ordered as is paid by Richard Hickey.

• Score Card Sponsorship – This was split between Richard Hickey and Bill Austin. Bill Austin has now withdrawn his sponsorship and we need to verify if Richard is continuing or not as we need to order new cards quite soon.

Stephen detailed outstanding score board revenue. [see attachment 3]

Potential to approach local businesses that advertise on the internal screens.

• Green Scoreboard Signage – I sent you all a copy of the current situation last week. Steve will update this at our meeting. Richard Hickey has cancelled his support for 3 signs and Bill Austin

WP

has also cancelled his sponsorship. Some others may have also withdrawn their support. Once the available signs are clarified we will approach local businesses for sponsorship.

• Koala Raffle Prize – Bill Austin has committed to provide this again this year.

• Koala Carnival Sponsorship – We still do not have a sponsor for this event. We have approached Hardware & General and Bendigo Bank but both have declined. We have spoken to ARV and Albert & Meyer and are awaiting their response. We have created a generic proposal to be sent to other potential Sponsors if we get rejects from the companies mentioned above.

No confirmation received yet. SW is approaching Alto at Pennant Hills.

Max suggested "Good Guys" and "Martelli's" (Good Guys already sponsor via main club support for prizes).

Albert & Meyer interested in the 'other' advertising forms. Would look to be only sponsor from their business category.

Warren Phillips

SW

4.18 Corporate

Beecroft Rugby Club has booked a session from 2.00 pm to 4.00 pm on Sunday 6th April 2014. They are expecting between 60-100 people to attend. They are using this as a fund raiser for their club. We have asked for final numbers two weeks prior to the date along with payment for those playing bowls. We will need a few helpers on the day as this is quite a large number of people. WP has not heard back from Beecroft Rugby

Warren Phillips

5. General Business

- 5.1 Members' Directory *see Secretary*.
- 5.2 RNSWBA loan bowls have now been returned. We have had for 5 months since Open Day. Letter of thanks to be sent to Chris Green.
 5.3 Cliff Sullivan Sign on top green – could be spruced up – PE discuss with Jason.

6. Next Meeting

The next meeting is scheduled for 3rd March 2014, commencing at 6:00pm.

Meeting closed: 7:27pm

Attachment 1

West Pennant Hills Sports Club Limited

MBC Green Fees 10.2499 31 December 2013

	December	December			YTD	YTD		
	Actual	Budget	Variance	%	Actual	Budget	Variance	%
MBC Green Fees	8,670	3,537	5,133	245.12	30,778	25,178	5,600	122.24
MBC Raffle Takings	635	535	100	118.69	3,679	3,590	89	102.48
MBC Sports Fees	5,600	0	5,600		7,091	400	6,691	1,772.75
MBC Sports & Green Fees	0	25,840	(25,840)		0	25,840	(25,840)	
MBC Other Income	511	10	501	5,110.00	1,250	60	1,190	2,083.33
MBC Club Uniform Sales	36	40	(4)	90.00	567	240	327	236.25
MBC Sponsorship Income	3,000	0	3,000		3,320	3,000	320	110.67
MBC Catering Income	1,964	2,400	(436)	81.83	1,964	2,400	(436)	81.83
MBC Mufti/T'around Triples Inc	0	0	0		2,400	0	2,400	
Total MBC Income	20,416	32,362	(11,946)	63.09	51,049	60,708	(9,659)	84.09
MBC Affilliation Fees	5,137	5,387	(250)	95.36	5,458	6,542	(1,084)	83.43
MBC Raffle Costs	224	500	(276)	44.80	2,144	2,250	(106)	95.29
MBC Greens' Maintenance	4,383	4,000	383	109.58	23,978	24,000	(22)	99.91
MBC Sports Promotions	1,986	462	1,524	429.87	6,594	4,868	1,726	135.46
MBC State Playoffs	0	0	0		0	500	(500)	
MBC Open Day Costs	0	0	0		23	500	(477)	4.60
MBC Club Uniform Purchases	0	0	0		1,630	200	1,430	815.00
MBC Catering Expenses	1,891	2,800	(909)	67.54	3,705	4,000	(295)	92.63
MBC Mufti/T'around Triples	0	0	0		1,262	0	1,262	
Total MBC Expenses	13,621	13,149	472	103.59	44,794	42,860	1,934	104.51
Men's Bowls Profit (Loss)	6,795	19,213	(12,418)	35.37	6,255	17,848	(11,593)	35.05
- Printed: Thursday, 6 February 2014	Pa			 Minutes_2014-02				

Attachment 2 RECOMMENDATION FOR 2014 PENNANT SEASON.

After the news receivey that Matt Stubbs and including Alex Stewart won't be playing with WPH. I went to the list of committed pennant players.

The summary is as follows:

- 1 We have 34 committed players: (Alex Stewart was not part of the profile numbers)
- 2 We have lost Bob Cole, and Matt Stubbs
- 3 We have 8 committed reserves although we are not sure when they are all available or not.

I Corke, G D'Costa, D Howell, T Lee, J Thiedeman, J Williams, A Bowry, J Skidmore.

- 4 We have four players that will not be available in the first three weeks. E Hilton (maybe more than three weeks) Don Couch, Jeff Campion and Ken Henry.
- 5 We have quite number who will not commit to anything (player or reserve) who maybe available on a day. This we will not know until a day or two before the match, this is not satisfactory.

Recommendation:

The Recommendation of the Competition Panel is that we should only put forward two sides for 2014 pennants, Grades 4 and Grade 5, due to the above reasons.

Whilst we will have a lot of unhappy members and some may leave the club. The one positive thing is that we will be able to run Social Events on Saturdays.

Which is maybe why they don't want to play pennants.

PM Schwarcz Competition Panel Chairman

Note! Of course if we can on Wednesday and Saturday we can convince some players to commit to play. We may change our mind.

Attachment 3

Sponsorship Report

We have had Richard Hickey and Bob's Guttering pull out of the score board sponsorship for 2013/2014. Richard Hickey has yet to pay the 2012/2013 score board invoice but has confirmed with the club office that this will be paid. Below are the invoices that have been sent and note no one has paid the invoices to date.

Victoria's Basement - 3 x Score Boards \$900 + GST Independent Gaming – 2 x Score Boards \$600 + GST Yellowtail Wine – 4 x Score Boards \$1,200 + GST Cherrybrook Pharmacy – 2 x Score Boards \$600 + GST

This combined is \$3,300 plus the invoice for Richard Hickey from 2012/2013 of \$900 = \$4,200. Victoria's Basement are never good at paying so I'm expecting them to pull out as well. There is $11 \times$ Score Boards that should still be up and the others that have pulled out of the sponsorship will be removed by the Club. Warren is working on a design to use as a replacement for the non-sponsored boards with details on what a business would get etc.

In regards to Koala Sponsorship, I will be approaching Alto Audi/Alto Skoda with the intention of asking them to sponsor the Carnival as well as sending a generic Koala Sponsorship brochure to various business in and around the club. We have already approached both ARV and Albert & Meyer with no confirmation or commitment so far.

Regards

Stephen Watson